

Sabre Hotel RFP

The most effective way to negotiate your hotel program

Maximize your client's hotel savings and streamline the hotel negotiation process with *Sabre® Hotel RFP*.

Put an end to the endless cycle of voicemail and faxing with our online tool. Efficiently create, deliver and manage hotel RFPs that are compliant with the best standards defined by the National Business Traveler Association (NBTA). You will see the result on the bottom line – less time spent managing negotiations and better hotel rates.

Easily Assemble and Manage RFPs

With *Hotel RFP*, you can select hotels to solicit, request bids and manage your negotiations online. Source hotels in proximity to relevant travel destinations, and based on specific criteria such as hotel rating or chain code. Once you choose your hotels to solicit, the tool helps you can create an NBTA compliant RFP and cover letter. After the RFP has been sent, you can review a hotel's response, input rate negotiations, view negotiation history and send final contracts.

Hotel Directory

Easily view all of your contracted hotels in a single directory, including property details, rate, room type and amenities.

Obtain Additional Qualified Bids

You can opt to receive competitive bids from hotels that meet your desired qualifications using *Hotel RFP*. This service allows you to maximize negotiations by creating a more competitive bidding environment for each travel destination.

Reports

Hotel RFP has extensive reporting capabilities, including the ability to track RFP status, measure negotiation performance, review year over year savings, and track traveler volume.

Other products you may also be interested in:

- Rate Assured Negotiated Rate Audit
- Rate Assured Hotel Certification

| Hotel | Rate | Contact | Dates | Total | Status | Extended | Date | Action | |
|----------------|------|-----------|----------|--------|--------|---------------------|---------|----------|------------------|
| Sample Hotel A | 14.0 | 123456789 | 12/17/10 | 220.00 | 197 | -25% Final Agree... | Sent On | 12/17/09 | Select an Action |
| Sample Hotel C | 13.9 | 123456789 | 12/17/10 | 187.00 | 278 | 0% | Sent On | 12/17/09 | Select an Action |
| Sample Hotel D | 13.9 | 123456789 | 12/17/10 | 254.00 | 428 | -23% Final Agree... | Sent On | 12/17/09 | Select an Action |
| Sample Hotel E | 14.0 | 123456789 | 12/17/10 | 235.00 | 167 | -22% Final Agree... | Sent On | 12/17/09 | Select an Action |
| Sample Hotel F | 14.0 | 123456789 | 12/17/10 | 235.00 | 167 | -22% Final Agree... | Sent On | 12/17/09 | Select an Action |
| Sample Hotel G | 15.0 | 123456789 | 12/17/10 | --- | --- | --- | Sent On | 12/17/09 | Select an Action |
| Sample Hotel H | 13.0 | 123456789 | 12/17/10 | --- | --- | --- | Sent On | 12/17/09 | Select an Action |

Multi-GDS

No matter what GDS utilized, you can use *Sabre Hotel RFP* to uncover hotel savings.

Contact your *Sabre* representative for more details.